



# Public Private Partnership scheme for the Hospital of Bosa, Bogota

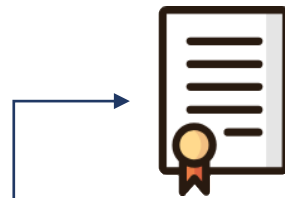
## Prequalification process

London, May of 2019





# Requirements / Enabling conditions



Legal  
capacity



Financial  
capacity



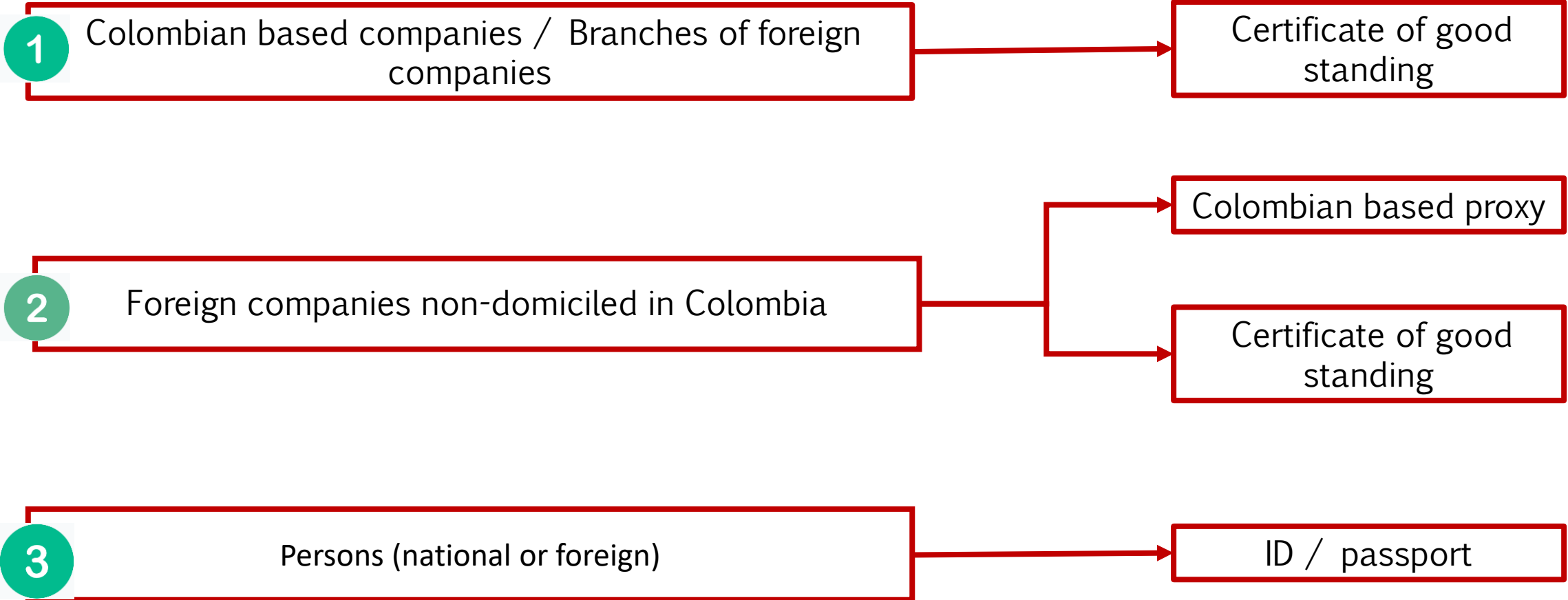
Investment/financing  
experience



Construction  
experience



# Legal capacity



# Legal capacity



Private Equity Funds

Letter backing SPV / SPV member  
(not an investment commitment)

Investment committee authorises  
participation in the PQ

Legal capacity of the FM

Colombian

1

Foreign

2

Admissibility for Colombian PF

Colombian

PF as investors

Foreign

Certification of  
admissibility



# Financial capacity

## Minimum Equity

COP 120.000.000.000 (£30 MM approx.)

### Multi-member structures:

One leader must have an equity of at least COP 90.000.000.000 (£22 MM Approx.)

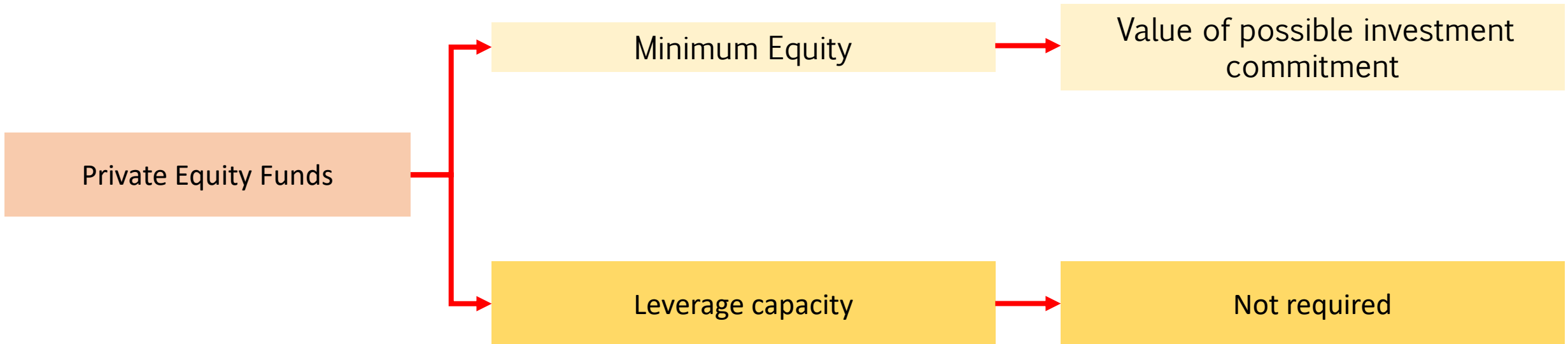
## Leverage capacity

1) Debt ratio ( $\geq 0.9$  for financial corporations and  $\geq 0.8$  for all others)

2) Standby credit for COP 75,000,000,000 (£18.75 MM approx.)



# Financial capacity





# Investment/financing experience

The leader or leaders must demonstrate with a minimum of **2** and a maximum of **4** infrastructure concession contracts:

Total amount financed equals or exceeds COP300.000.000.000 (£75 MM approx.)

Amount financed in one of the projects must be equal or higher than COP 100.000.000.000 (£25 MM approx.)

Projects must have reached financial closure **between** the **1st of January/2004** and the **submission of the expressions of interest.**

The company claiming this experience **must have been party of the concession contract** (either individually or as a shareholder of the SPV) at the moment of the financial closure.

Projects can be under execution

Private Equity Funds can claim the experience of their investment committee or the fund manager



# Construction experience

A minimum of two (2) projects of hospital infrastructure:

- Total built area  $\geq$  50.000 sqm
  - 1 project built area  $\geq$  30,000 sqm
  - Construction finished 15 years before the Eol
  - Foundation, construction, utility networks, finishes and masonry
- Must be new infrastructure and/or full replacement of existing infrastructure.

**Hospital infrastructure** is intended for the provision of health services. It must include areas for the provision of the following services: x-rays, A&E, hospitalization, intensive care and surgery.

Any member of the group can provide this experience or even a subcontractor.

The company claiming the experience must be the EPC contractor or a party of it





# Timetable

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Invitation	30/04/19
Explanatory Hearing	07/05/19
Questions and Clarifications	24/05/19
Answers to Observations	28/05/19
Expression of Interest	28/06/19
Expression of Interest's preliminary report	05/07/19
Observations to preliminary report	12/07/19
Counter observations	19/07/19
Observations and counter observations' report	29/07/19
Final prequalification hearing	30/07/19

- Link to prequalifying documents  
<https://www.contratos.gov.co/consultas/detalleProceso.do?numConstancia=19-19-9350084>
- For further information please direct your inquiries to  
[contratacion@saludcapital.gov.co](mailto:contratacion@saludcapital.gov.co)
- To ask for individual appointments with the structuring team, please direct your requests to [hospitalbosa@fdn.com.co](mailto:hospitalbosa@fdn.com.co)





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PARA TODOS**

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Thank you

